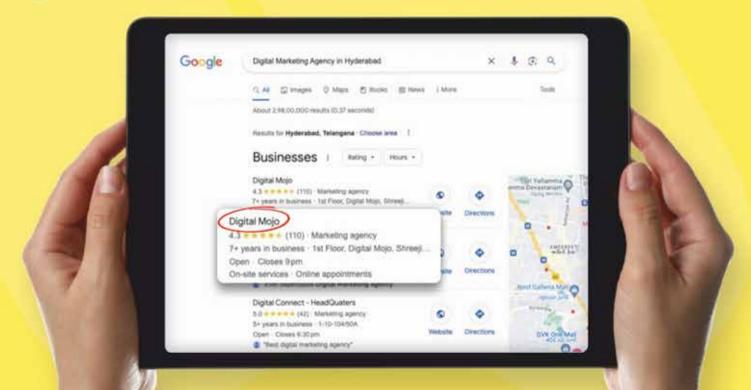


ECHOES ECHOES ECHOES

DIGITAL MOJO

Ranked No. 1 by Google

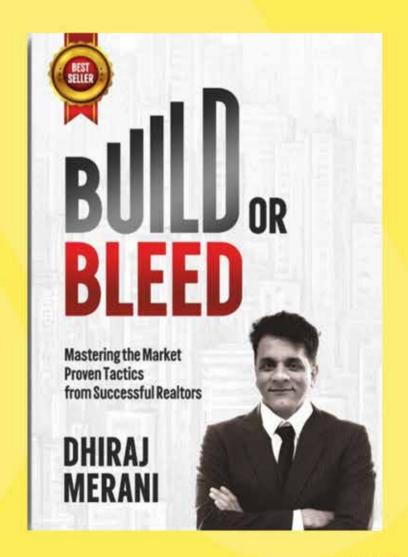


WOJO

DIGITAL MOJO

AUTHORING A BOOK

The book offers a unique perspective as Dhiraj interviews various realtors from Hyderabad, unraveling their experiences struggles, and the valuable lessons they've learned. As an insider in the industry, Dhiraj shares tips and tricks gathered from these interviews, providing readers with insights into the real estate landscape in Hyderabad. The book is a rich tapestry of narratives, blending personal stories with professional wisdom.



DIGITAL MOJO

Top 15 Inspiring Entrepreneurs of India to Look Out For in 2024

Brand Stories

Published on Jan 31, 2024 04:56 PM IST

Let's delve into the profiles of some of India's top entrepreneurs, each with a unique story of determination and success











Increase Your Company's Revenue with Digital Mojo's Integrated Digital Marketing Solutions and Strategies

388d 32 shares

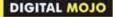




Digital marketing is known to be the most effective modern means of connecting a business or an organisation to its customer base. This has not only led to increased growth and possibilities for businesses but has also helped in increasing the overall revenue by bringing in the required engagement for growth and advancement. The process of digital marketing











Digitial Mojo's Integrated Digital Marketing Solutions and Strategies Will Boost Your Company's Bottom Line

Digital marketing is widely recognised as the most effective technique of connecting a business or organisation with its client base in the modern day. This has not only resulted in improved growth and opportunities for businesses, but it has also contributed to a rise in overall revenue by fostering the engagement necessary for growth and advancement. Thus, digital marketing facilitates business operations by increasing sales and facilitating connections with customers.



























Entertainment

India

World

Education Cities

Lifest

Dhirai Merani

Dhiraj Merani, the CEO and Founder of Digital Mojo, is a visionary leader renowned for revolutionizing brand stories in the digital marketing landscape. With a stellar educational background from Johnson and Wales University, USA, and certification from IIM Kashipur, Dhiraj's expertise and innovative approach have propelled Digital Mojo to the forefront of the industry. As the founder of the Academy of Internet Marketing (AIM), Dhiraj has also nurtured and trained over 500 students, shaping the future of digital marketing. His commitment to excellence and passion for digital innovation continue to drive Digital Mojo's success, making it a leader in crafting impactful brand narratives.



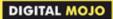




Noun

Pronounce: mo - jo

Comprehensive full-service agency dedicated to delivering complete end-to-end brand transformations to premium clients.





Top Brands We Work With

REAL ESTATE CLIENTS













REAL ESTATE CLIENTS









REAL ESTATE CLIENTS



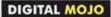












Healthcare Industry







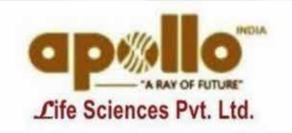
HINDUJA HOSPITAL

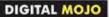












SCHOOL & EDUCATION CLIENTS

















INTERNATIONAL CLIENTS





















Don't slide, Hover!





FOOD AND BEVERAGES

























HOSPITALITY

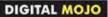






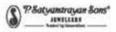






JEWELLERY





INTERIOR







FMCG



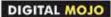












TECHNOLOGY AND IT SERVICES





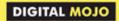




TRANSPORTATION AND LOGISTICS



Services





Brand Development and Strategy

Focused on creating a strong brand foundation and strategic direction.

- Brand Architecture:
 - Audit
 - Analysis
 - Portfolio management
- Market Research and Analysis:
 - In-depth understanding of market dynamics
- Brand Communication Strategy:
 - Crafting a unified messaging approach
- Digital Marketing Strategy:
 - Online presence
 - Online engagement planning



Marketing Execution and Outreach

Dedicated to implementing effective marketing tactics both online and offline.

- Offline Marketing Consultation:
 - Print advertising
 - ▼ Influencer collaborations
- Online Marketing Execution:
 - Social media
 - ■ Google My Business strategies
- Content and Creative Strategy:
 - Innovative content creation
 - Management
- PR and Media Outreach:
 - Building brand presence through public relations



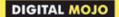
Analytical Research and Content Production

Combining data-driven insights with creative content production.

- Consumer Behaviour Analysis:
 - Understanding target audience preferences
- SWOT Analysis:
 - Identifying strengths
 - Weaknesses
 - Opportunities
 - ▼ Threats
- Visual Content Strategy:
 - Crafting impactful visual narratives
- Video Editing and Motion Graphics:
 - Enhancing brand storytelling through multimedia



Branding











MILK SHAKES

MAINE LOBSTER COCKTAIL PRODUCT PROPER VOICING WITH SAUTIDES CODNESS MINISTERNATION ASSESSMENTS & WALL

MAINE LOBSTER COCKTAIL 7.5 RABBOULE SHEEL YOUGHT WITH LAUTERS CREMENT INCOMPONIENCE AND AND ADDRESS OF THE PARTY OF THE MUTE INTO A BOXEDED GREEK WHITE WHIE WARMS LOADING COCKTAIN, RASPACCE PAGES

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MAINE LOBSTER COCKTAIL 7.5 TARRILL FORETA TORUST WITH SAUTERS CREMING HASHITICANS AUTHARITIES & MINI-

MAINE LOBSTER COCKTAIL 7.5 CHEMINALLE PROCES TOURISTS WITH SALTISESS.
DISEMBLE RESERVOICOME, ASSAULACIONE, & BARL.

MUTS I HAISHBOOMS, REPARADOS, & MISLAUTE

COFFEE

MAINE LOBSTER COCKTAIL CHEMIN MUSICIPALITY AND ARREST A WALL

MAINE LOBSTER COCKTAIL FAMILIA PAID'S TOSSED WITH SAUTESD CHEMIC & WAS 7.5

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MAINE LOBSTER COCKTAIL PARTICULAR PARTIE FOREIGN WITH SAUTÉRIS MUTS WITH A SCAUTS) GARLIC WHITE WINE

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7.5 MAINE LOBSTER COCKTAIL PROPERTY PROPERTY AND ADDRESS OF THE PARTY O NUTTE I MANUFACCING ASPARACIUS, & NAVANOVE



75

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SOFT DRINKS

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MAINE LOBSTER COCKTAIL CHRONILLE PRIETY YORKED WITH BALIFFED CRETARY SECTION OF A STATE OF THE PARTY OF T

MAINE LOBSTER COCKTAIL MANAGLE SMITH YOUGH) WITH MALTERS CONTRACTOR AND PROPERTY AND ADDRESS OF THE PARTY ADDRESS OF MUTS WITH A SCATTED GARLIC WHITE WHILE

WATERS

MAINE LOBSTER COCKTAIL STATEMENT PROCESS TORREST WOTH SANDYEST CORNAID MODARCOME, ADDISONOUS, & WALL WITH WITH A BOASTED GARGE WHITE WINE MAKING LONGTON COCKTAN, KARKALLE SKETA

MAINE LOBSTER COCKTAIL 7.8 PRATALLE PARTA YORKED WITH SALFEED CREMIN MISSHOOONE, ASTRAÑADUS, & WALL

MAINE LOBSTER COCKTAIL NAMES AND A POSSED WATER SAUTEST DISABILI WAS HOUSE ASSAULTING & WAS

MAINE LOBSTER COCKTAIL HEADERLY FRANCE PORCED WITH SAUTED COSTAGO DEUDINOCIMO ADRADACIDA A VIDA MATERIAL PROPERTY CANAL WANTE WHILE





DIGITAL MOJO

OLO M.

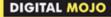
Defining Lemerian

Lemerian is a transformative workin' cafe inspired by the acronym LE, MIR (LET'S MAKE INDIA RICH). It goes beyond monetary wealth, striving to make people rich in their work experiences, fueling the economy. With a focus on enhancing work efficiency and effectiveness, Lemerian offers artistic casual workin' cafes paired with a work quality enhancement program that brings a serotonin high and fosters a sense of community.

Typeface (Elegant, Modern)

The typefaces used reinforce our brand identity to be Artistic, elegant & Modern.

Montserrat	ABCDEFGHIJKLMNOP QRSTUVWXYZ	Medium	Although mainly seen in websites and online media, its high readability and ease of scaling make Montserrat a suitable
Published in 2010	abcdefghijklmnop grstuvwxyz()&?!		typeface for printed material, such as brochures, signage and even books
In 2010		Bold	Although mainly seen in websites and online media, its
by Argentine artist Julieta Ulanovsky	1234567890.,;;''/~		high readability and ease of scaling make Montserrat a suitable typeface for printed material, such as brochures, signage and even books































Contact He: wisi stream being

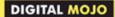
+60 000008 SATTY

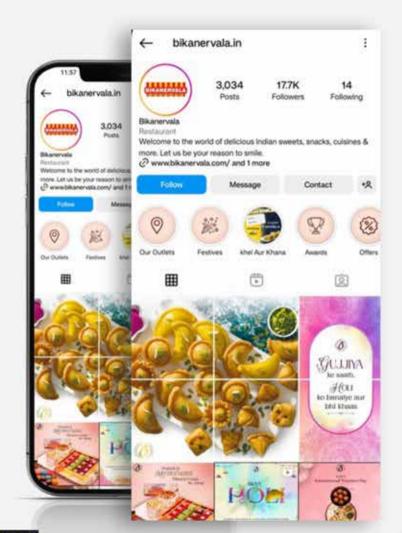
Road to 45, Ale Names of text. Autobio Hills, Hymmisbauk www.codegibyd.com

Sage

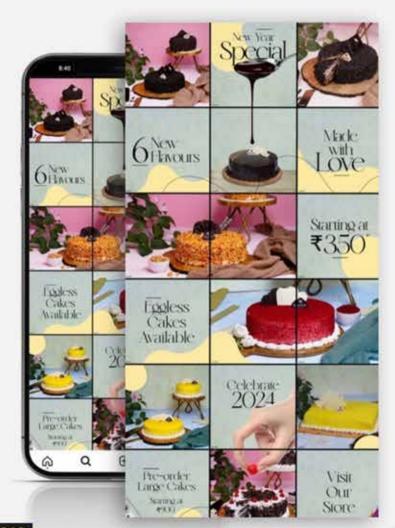
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Labeler Kingse PC.135[-		Maghal C Passer Rata (Multard Farmer)	15.545/-	
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fraction toop \$1,34%		Cinematic Com & Brocest Croquettes	RS.545)-	
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	en auni-	Tempure Bucket	#5.545/-	
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motory found them for any later house		Chipselin Strq Firesppin	11.69/-	
tripated Pumpkin & Anagula Spiral	RS.495/-	The promoted than the commence where were		
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Tandeed Musbroomy	91,449/-	Shaherahoh Kisbebs (Full Tandoori Murgh)	10,700/-	
and buy Potate BL 411/-		Fried Chicken Drumette + North Association and mining a time and management	85.399/-	
preson Chipters Trigh B1.545/-		Shalory Sizolana (Channic Apiley Chiniston 1964a)	es.886/-	
colling Chimishum Presents PE 500/-		Flicks And Fritters (Fig. & Chips)	25,645/-	
a September on the		The state of the s		

Social Media Marketing







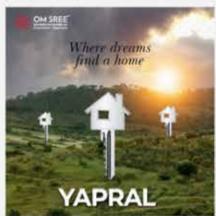






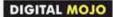






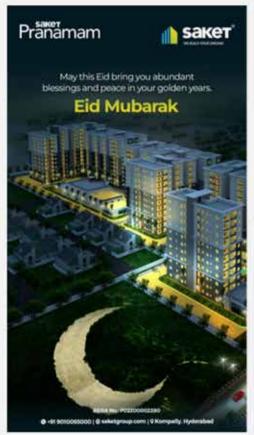










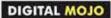




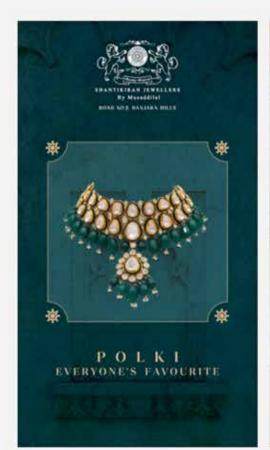


















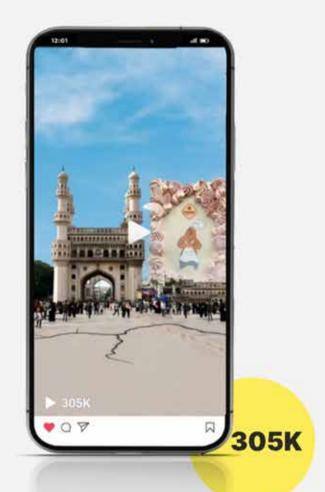




CGI Videos







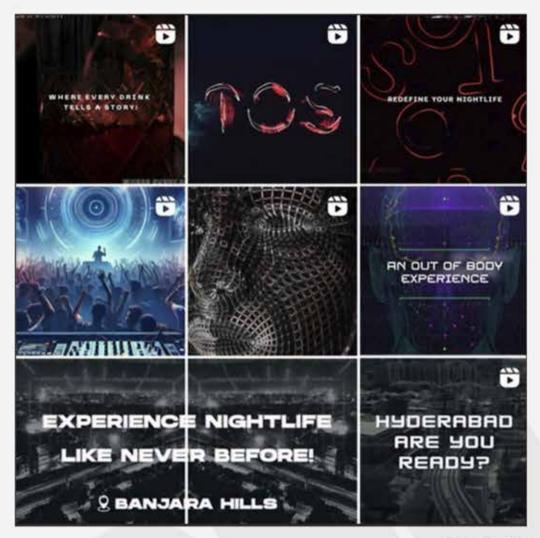


Al Generated Images





TOS



















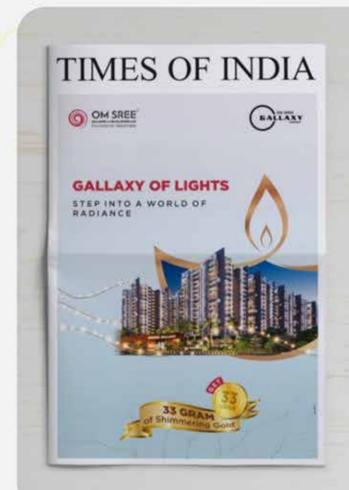




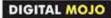


Print Media & Hoardings

PRINT MEDIA







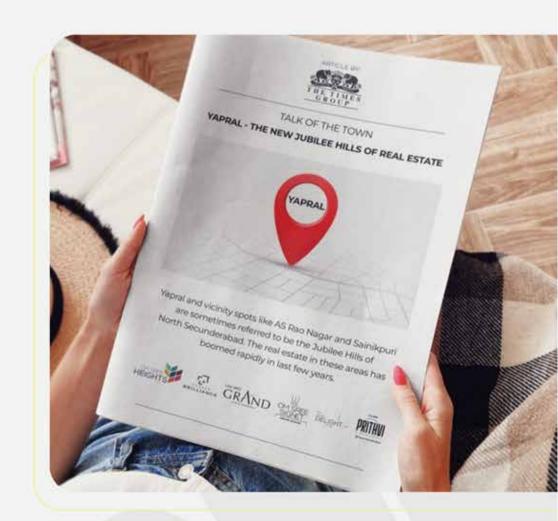






PRINT MEDIA

PRINT MEDIA









HOARDINGS

DIGITAL MOJO

HOARDINGS





HOARDINGS



Influencer Marketing

BRAND:

Brown Bear Bakers

CAMPAIGN:

6 flavours for New year

OBJECTIVE:

To raise awareness among the audience about 6 different flavour cakes that brownbearbakers have for new years starting at 350/-

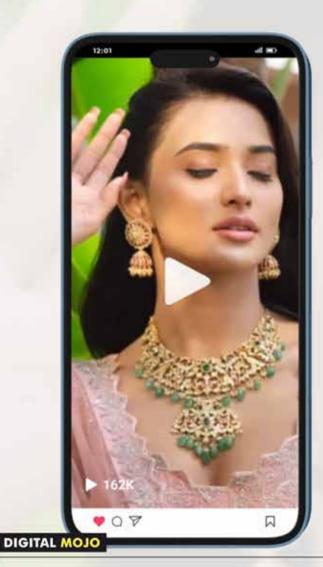
IDEA:

Collaborated with influencers that came from different niche and talked about how brownbearbakers cakes are their favourite and trustworthy. The influencers spoke in regional language that brought personalisation and instant connection with the audience.

CAMPAIGN OUTCOME:

https://www.instagram.com/reel/C1KFEbZR8ze/





BRAND:

Shanti Kiran Jewellers

CAMPAIGN:

Branding for Shanti Kiran Jewellers

OBJECTIVE:

Promoting authentic Diamond, Polki and Kundan jewellery.

IDEA:

Collaborated with influencer who's audience were interested in jewels and could have been a potential buyer.

CAMPAIGN OUTCOME:

https://www.instagram.com/reel/C2HDJ8uKelt/?igsh= YncxMGF4YjVnNGV2



BRAND: Komma

CAMPAIGN:

Offer alert for party goers

OBJECTIVE:

To grab the attention of the audience about the club's 99/- menu

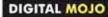
IDEA:

Promoting their food, drinks, and bollywood themed experience.

CAMPAIGN OUTCOME:

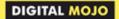
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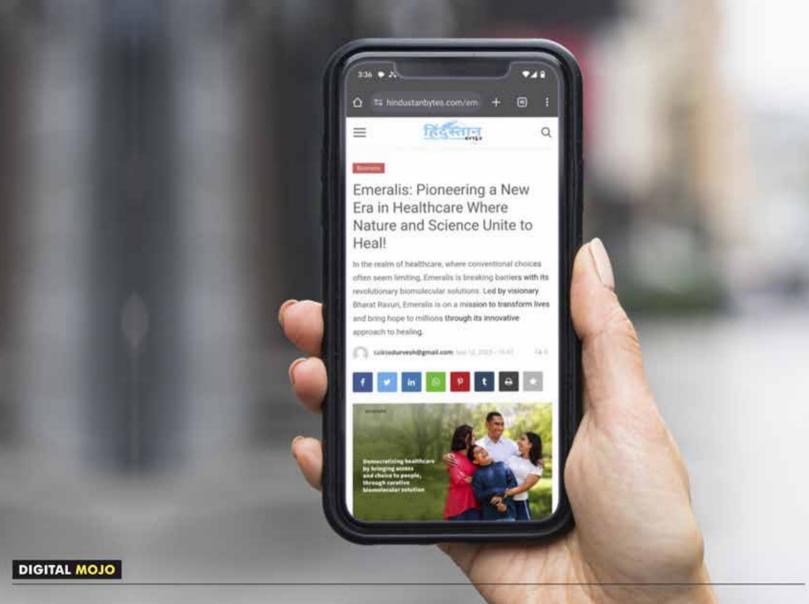
PR Articles













Performance Marketing

META





Content interactions	See all
44,139	
ET's from ada	
+47.9% vs.3227 (tox3)	
Reefs interactions	5,112
m-3410-0m16	+34.3%
Likes	2,388
Comments	91
Savey	1,632
Shares	301

Profile activity ①	59,186
vs Jul 23 - Oct 20	+52.2%
Profile visits	56,106
	+52.7%
External link taps	2,795
2004/45/00/2014/45/2015/2015	+41.5%
Business address taps	285
	+54.8%





GOOGLE

O •	Campaign †	CTR	Avg. Impt freq. / user	ine	Did strategy type	Viewable CTR	viewable CPM	Viewsbie mps	Choks	Comv.nete	Conv. value	Conv. value / cost	Conversions	Avg.CPC	Cost / cook
o •	Sweet Pronomen GDN Perturined Planning Recently System Celling Spon HYD (814)	P001	2.1	548,233	Target OfA	3.22%	196.25	362,390	15,560	0.30%	24,030.73	0.57	5576	7 2.33	1700.68
D •-	☐ Select Provement Leads Select Specific (MID (RH) / ⊕	172%	-	15,747	Atpointze comercione (Target CNA)	-	543	0	4,000	127%	21,587.50	0.33	81,60	F1636	-f1,286.68
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	Total: All enabled campaigns in your curr	184%	23	670,360		322%	896.25	382,390	24,698	0.91%	92,414.75	a 70	226.03	7535	6584.70

Conversion

119.37

Clicks

1,988

Conversion rate

6.00%

Cost per conversion

₹188.49

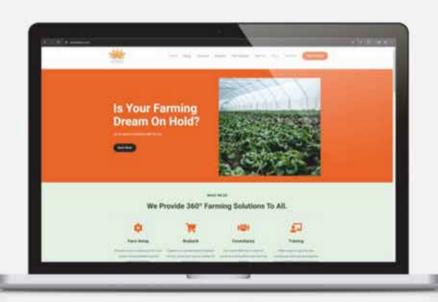
REMARKETING

* Name		Stage	Spend *	Impressions	Clicks	CTR	Daily Frequency (Display Ads)
▼ Total 2			\$127.48	350,533	182	0.052%	
Retargeting Campaign - 2023/11/01 - Web Web - Retargeting		eration	\$74.33	140,571	104	0.074%	12.6
Retargeting Campaign - 2023/12/12 - Web Web - Retargeting	-	eration	\$53.15	209,962	78	0.037%	11.2



SEO (SEARCH ENGINE OPTIMIZATION)

SEO (SEARCH ENGINE OPTIMIZATION)



Organic traffic

3,563

Session

4,395

User

3,868

New User

3,805

Pageviews

6,572

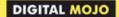
Avg. Session Duration

0:02:15

Bounce Rate

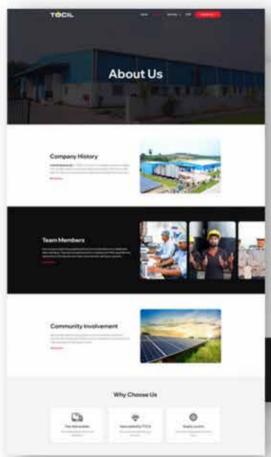
74.15%

Web Designing

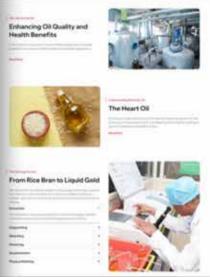




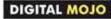
Website Design & Development | TOCIL







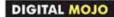




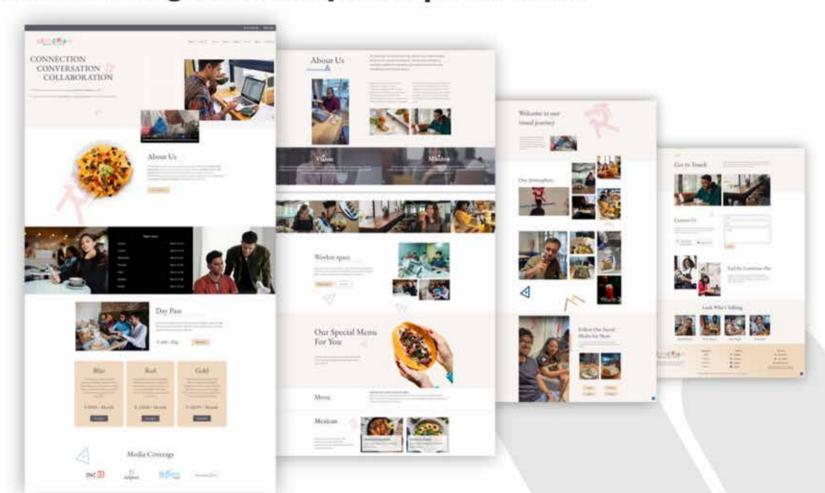


Website Design & Development | EMERALIS





Website Design & Development | LEMERIAN



WOJO

THANK YOU

DIGITAL MOJO

digitalmojo.in

